



## Mohamed Lotfi El Ajeri

Managing Partner, El Ajeri Lawyers - EAL

[mlelajeri@eal.tn](mailto:mlelajeri@eal.tn)

Tunis

T +216 71 288 251

F +216 71 892 525

M +216 98 789 594

Mohamed Lotfi El Ajeri is the Managing Partner of El Ajeri Lawyers - EAL, one of the most well-known law firms in Tunisia and North Africa.

He is a Lawyer, Mediator and Arbitrator. In addition to his solid educational foundation and a passion for law and after a long experience as an associate lawyer in various French and Tunisian business law firms, he gained a solid background, his legal practice has increasingly focused on business law (Corporate, M&A), Mediation and Arbitration in different sectors such as Energy, Natural Resources, Infrastructure, Consumer Goods and Retail.

He is well positioned to help private and public companies in Tunisia and abroad to achieve efficient and innovative solutions to their legal, regulatory and structural challenges.

Mohamed Lotfi El Ajeri reports, participates, contributes and speaks at several international seminars and congresses on business law, mediation and arbitration.

### Related services

[Corporate](#)

[Litigation, Arbitration and Regulatory](#)

[Finance and Projects](#)

### Related sectors

[Financial Services](#)

[Consumer Goods and Retail](#)

[Infrastructure, Construction and Transport](#)

### Languages spoken

English, French, Arabic

## Experience

Experience has included advising:

- Tunisian State International Centre for Settlement of Investment Disputes (ICSID) v. an international group in the finance sector as Counsel in the case
- An international oil & gas company in a case as Arbitrator in an international arbitration
- Maersk Tunisie the world's largest container shipping company regarding a concession
- Almaviva in a private equity matter with the CTKD (Tunisian-Kuwaiti Development Consortium)
- APM Terminals in a PPP operation for the construction and management of certain ports with the Tunisian Government
- Yazaki Group in different matters including setting up an off-shore entity subsidiary of the Group and conducting a transfer of a branch of activity
- BASF / SOLVAY in the context of a cross-border acquisition
- LC PACKAGING in a debt collection action which was solved by finding an arrangement between the two companies to obtain the recovery
- SACMI IMOLA in a debt collection action by alternating judicial procedures and negotiation with the different parties, the case was effectively closed with the recovery of the total amount of the debt

- Star Container Tunisia – APM Terminals, the international maritime transportation company in negotiating a transaction with previous shareholders and drafting an agreement in order to avoid a long litigation process and obtaining the annulment of all cases against our client

## Credentials

### Professional Qualifications

- Arbitrator (2012)
- Attorney-at-law admitted with High Courts of Cassation in Tunis (2008)
- Mediator admitted to the Brussels Business Mediation Center (2005)
- Advocate admitted to the Tunisian Bar (1998)

### Education

- The University of Paris Nord, Post-graduate Diploma in Business Law (1997)
- The University of Paris Nord, Master's Degree in Judicial Studies (1996)
- The University of Paris Nord, Bachelor's Degree in Law (1995)

### Prior Experience

- 2000 to date, Managing Partner, El Ajeri Lawyers – EAL, DLA Piper Africa member firm in Tunisia
- 1999 to 2000, Lawyer, law firm based in Tunis
- 1998 to 1999, Lawyer, law firm based in Tunis
- 1996 to 1997, Associate, law firm based in Paris
- 1996 to 1997, Trainee Attorney, law firm based in Paris

### Memberships

- Tunisian Bar
- Contracts Committees, Mergers and Acquisitions, International Sales of Goods, Telecommunications, Company Law, Arbitration and Mediation within the International Union of Lawyers
- Representative of Tunisia at the International Association of Young Lawyers
- Committees, Companies, Mergers and Acquisitions, Computing, Telecommunications and Arbitration within the International Association of Young Lawyers AIJA
- Vice-President of the Conciliation and Arbitration Center of Tunisia
- Collaborator in the formulation of the annual report of World Bank Group-Doing Business