





Peter Johns

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Peter joined ESI in February 2010 from the Office of the Attorney-General, where he spent five years as a legal advisor dealing with all levels of Government. He regularly advises clients both locally and internationally on various corporate and commercial matters, including formation, structuring and restructuring of business entities; mergers and acquisitions including related financing; and structuring of financial transactions. He has assisted clients from a variety of market sectors including infrastructure, financial services, private equity, agriculture, ICT and property development.

Related services

Finance and Projects

Corporate

Intellectual Property and Technology

Related sectors

Energy and Natural Resources

Financial Services

Technology

Infrastructure, Construction and Transport

Languages spoken

English, Afrikaans

Experience

His experience has included advising:

- Various property developers in structuring and concluding PPP arrangements with various local authorities throughout Namibia for purposes of township development, including Windhoek, Rundu, Otjiwarongo and Opuwo.
- On the first green investment listed company in Namibia on the acquisition of two 5 MW solar PV grid connected power generation facilities.
- A local private equity fund with regard to an investment into a special purpose vehicle providing municipal services to a private property development to the value of NAD38 million, including advising on the financial structure of the project.
- A local private equity fund with regard to an investment into a plastic manufacturing company to the value of approximately NAD35 million.
- Advised a state-owned enterprise in relation to procurement policies and compliance of internal procurement procedures.
- Advised on the securities structure in respect of a term loan facility, whereby an independent power producer sourced funds from the client, for the construction of a solar photovoltaic power plant.
- Advised on the procurement of the land, construction and development of the one of the largest private hospitals in Windhoek and consequently, the operation thereof. The latter included advising on the financing of the construction thereof.

- Regularly assist clients with competition law matters, including merger control, prohibited practice investigations and competition law compliance.
- A local private equity fund with regard to an investment into an agribusiness to the value of approximately NAD25 million.
- Various private equity funds participating in the Government Institutions Pension Fund unlisted property investment portfolio, with the private equity funds collectively sourcing committed capital in excess of NAD300 million to date.
- A state-owned enterprise on the procurement of development finance from the Green Climate Fund (NAD930 million) and French Development Agency (NAD178 million) and various related projects.
- A state-owned enterprise on the acquisition of a dockside property in Walvis Bay and subsequently the establishment of an onshore horse mackerel processing plant on the property, valued at NAD500 million.
- On the establishment and structuring of an investment vehicle for the joint investment by a group of fishing rights quota holders, with the vehicle subsequently acquiring a minority share in a fish processing company, worth NAD75 million.
- A major local commercial bank on the merger control aspects relating to the acquisition of a financial services group that provides investment management and wealth management services managing in excess of NAD8 billion of third-party capital.
- The Bank of Namibia and Namibian government in relation to their Eurobond issue of EUR750 million.
- Various private equity funds on the establishment, registration and regulatory compliance of private equity funds sourcing pension fund investors, including compliance with the newly promulgated Regulation 29 of the Pension Funds Act 24 of 1956.
- Three local private equity funds in their structuring, establishment and fund sourcing, focusing on infrastructure investments, which funds have sourced approximately NAD1.5 billion investment capital.
- Advising an offshore investment company on competition matters (including advising on the merger application) relating to the disposal of a major stake in a local gold mine.
- Attended to the merger filing on behalf of a foreign based renewable energy development company, acquiring the rights to develop the largest wind generation facility, in Namibia.

Credentials

Professional Qualifications

- University of Johannesburg (South Africa): BComm Law (2003); LLB (2004)
- Admitted as legal practitioner in the High Court of Namibia (2009)

Recognition

- *Chambers Global* 2018 states: "Peter is noted by market sources as, definitely one of the up-and-coming guys in the commercial field".
- Ranked as an up-and-coming lawyer in Chambers Global 2019

Membership

• Law Society of Namibia

Insights

The emergence of a private equity market in Namibia 5 November 2018

How private equity in Namibia has helped curb the outflow of capital, provided alternative financing options, and provided access to capital for domestic investment opportunities.